

University of Florida's

100 GATOR 100

**Honoring the World's Fastest
Growing Gator Companies**

**Gator100
Awards Lunch**

2017

Celebrating Entrepreneurial Excellence

The University of Florida Alumni Association, in partnership with the UF Entrepreneurship and Innovation Center, is pleased to present the 2017 Gator100, a celebration of the fastest growing UF alumni-led companies around the world.

Gator entrepreneurs are on the front lines of the global entrepreneurial revolution. They are transforming markets, business practices, industries, communities and our economy. In the process, they are creating the future.

Gator100 companies have been in business for at least five years, are Gator-led or Gator-owned and have annual revenues of \$250,000 or more. The Gator100 is ranked by Compound Annual Growth Rate (CAGR), which is used to determine year-over-year growth over the past three years. CAGR is determined by global accounting firm Ernst & Young, which ensures confidentiality of financial submissions.

Gator100 by the Numbers

1973

Earliest
Founding Date

1961

Oldest Class
Year

2014

Most Recent
Class Year

12

UF Colleges
Represented

13

U.S. States
Represented

547.68%

Top Growth
Rate

\$3.4B

Revenues
Earned in 2015

8,400+

Employed
by the 2017
Gator100
Companies

Agenda

Welcome

Timothy L. Walsh

*Executive Director & Assistant Vice President University of Florida
Alumni Association*

President's Message

W. Kent Fuchs

President, University of Florida

Lunch

S. Clark Butler Pinnacle Award

Special Presentation

Certification of Gator100

Presented by **Greg Rosica** (BSAC 86, MACC 88)
Tax Partner, Ernst & Young

2017 Gator100

Presentation by **University of Florida entrepreneurial students**

Acknowledgments

- ▶ **Jamie Kraft** (MBA 98)
Director, UF Entrepreneurship & Innovation Center

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Gator100 would not be possible without the generous support from all of our sponsors*. Special thanks to Bruce (BSBA 84) and Laura (BSBA 84) Gross, whose creativity inspired the unique Gator100 trophy.

*Sponsors as of January 27, 2017. To our sponsors not listed, please accept our heartfelt appreciation.

Pinnacle Award

THE S. CLARK BUTLER PINNACLE AWARD recognizes an established business leader who has demonstrated success in his/her industry. The recipient is an entrepreneur who has shown sustained excellence and leadership. They must be, or have recently been, a significant company leader, entrepreneurial and innovative in spirit and have matriculated at the University of Florida. The vision for the S. Clark Butler Pinnacle Award was inspired by Roy H. Lambert, Sr. to honor his friend and business partner, S. Clark Butler, a leading entrepreneur in Gainesville. The award embodies the spirit of entrepreneurship in action and reinforces the vitality of the contributions of S. Clark Butler in the life of the local community and the University of Florida.

Neil Schopke, BCE 62

LIFDEK
Corporation
Melbourne, FL



FOUNDED



**PENDING
PATENTS**

Neil Schopke, with two business partners, founded LIFDEK in 2013 to develop and commercialize a more cost efficient shipping system for lightweight logistics, based upon site-assembly corrugated pallets. The company has five pending patents and has negotiated contracts with IKEA. In addition to pallet design, LIFDEK has developed techniques and technologies to support customers' ability to rapidly and easily assemble pallets onsite at their facilities.

Neil is a serial entrepreneur with interest in over thirteen business operations, is a managing partner of Schopke & Associates and a majority partner of All Brevard Storage. Former business interests include Schopke Construction & Engineering, Brevard Grouting Service and Hawk Construction Equipment.

Honoring the 2017

100 GATOR 100

PAST WINNERS BY YEAR 15 16

Rob Alday II, BABA 03

Abode Luxury Rentals 15

Park City, UT

Explore, Dream, Discover – these three words capture the philosophy of Abode Luxury Rentals. Where better to free yourself to do those things than in one of Abode’s luxury homes? Abode is the premier property management company in Park City and Jackson Hole. With over 10 years of experience in the property management field, Rob continues to build lasting relationships with clients while providing an exclusive portfolio of vacation rental properties.

Andrew Cottone III, Ph.D. 00

Adesis, Inc. 16

New Castle, DE

Andrew is one of the Founders, and the President, of Adesis, a contract research organization supporting the pharmaceutical and biopharmaceutical industry, biomaterials, and catalysts industry. In 2016 Adesis was acquired by Universal Display Company (NASDAQ: OLED), the leading technology and licensing company in the OLED industry. Adesis continues to provide clients with organic chemistry services in three areas: early stage research, scale up and development, and specialty manufacturing.

Christie Park, BSAC 82

Dave Park, BBC 82

Advantage Inspection 16

Raleigh, NC

Advantage Inspection is the standard for home inspections and was the first home warranty company to computerize the home inspection business. For more than 23 years, Advantage Inspection's real estate services and reporting have been the deciding factor for the clients we serve: real estate agents, home inspectors, home owners, buyers and sellers. In 2017, Advantage Inspection will launch YourHouse.com.

Sue Washer, MBA 92

AGTC 16

Alachua, FL

Sue is President and CEO of AGTC, a clinical-stage biotechnology company that uses its proprietary gene therapy platform to develop products designed to transform the lives of patients with severe diseases, with an initial focus in ophthalmology. AGTC uses cutting-edge techniques to offer hope to patients with rare diseases and unmet medical needs.

Jason Eddy, BS 01

AIT Engineering

Orlando, FL

Assured Information Technology (AIT) Engineering is an Orlando-based, veteran-owned small business that provides Cybersecurity, Information Assurance (IA), Information Technology (IT), and software development solutions to the federal government, Department of Defense, and commercial entities to achieve low-risk, low-cost security compliance.

Jennifer Lutsi, BSR 11

Amenity Elite, LLC

Delray Beach, FL

Founded in 2011, Amenity Elite is a nationwide provider of seated casino massage services, contracting out over 120 licensed massage therapists annually. Amenity Elite is the exclusive massage provider at four Caesars Entertainment, Inc. casino locations and four annual World Series of Poker circuit events.

Ross Adickman, BBC 76

Adam Mopsick, BSBA 93

John Wood, BA 98

Amicon Management

Miami Beach, FL

Amicon Management is a professional owner representation and construction project management firm dedicated to protecting our clients' interests within the construction and real estate industry. Amicon's expert strategies are proven to mitigate risk, create accountability and maximize value for every project.

Syed Balkhi, BA 11

Awesome Motive Inc.

West Palm Beach, FL

Awesome Motive Inc. is a leading software and media company that helps small businesses grow and compete with the "big guys." Our software is being used on millions of websites and serves billions of monthly impressions. We are humbly considered thought leaders by many in our space because of our rapid growth and innovation. Whatever the market conditions or current trends, Awesome Motive leads the way to help our customers gain competitive business advantage and stay ahead of the curve.

Bruno Ramos, BDES 82, MARCH 85

BEA Architects, Inc.

Miami, FL

BEA Architects, Inc. is an award-winning multidisciplinary design firm headquartered in Miami. BEA has established a reputation as an innovative provider of leading-edge design solutions to corporations and institutions worldwide. The pursuit of excellence in design, through technology and in execution, underscores BEA's commitment to quality.

Annette Cornwell Bauer, BSCE 96

Blakeland Construction Services

Gainesville, FL

Blakeland Construction Services was established in 2006 by Annette Cornwell Bauer with the goal of building long-term relationships with our clients. As builders with offices in Gainesville and Jacksonville, we pursue clients, not projects. This approach has led growth throughout the Southeastern U.S. Our work spans new construction to demolition and renovations and reuse projects. Our future includes expanding our federal clients and local relationships, including the City of Gainesville and the University of Florida.

Tim Smith, BABA 98

Blood Company 16

Alachua, FL

Founded by Tim Smith in 2006, Blood Company represents Skrillex, Zedd, Jack Ü, Boys Noize, BloodPop®, Boogie, Mija, Mr. Carmack and more. Completely independent, Blood Company differs from other management companies because it focuses strongly on youth culture and community, real relationships and true synergy between clients and allies.

Catherine Bowman, BSBA 93

The Bowman Law Firm, LLC 15 16

McEwen, TN

Catherine founded The Bowman Law Firm in April 2008. She conducts due diligence on public and private securities offerings ranging in size to over \$4 billion on behalf of independent broker/dealers, registered investment advisor and other clients. Catherine started her law career over 20 years ago at Gray, Harris & Robinson, P.A., focusing on a corporate and securities law practice for publicly held and privately-held clients, including mergers and acquisitions. Catherine received her J.D. from Washington & Lee University School of Law.

Gary Boyer, BBC 88

Boyer Building Corporation

Polk City, FL

Founded in 2002, Boyer Building Corporation provides a full range of services from initial consultation and design to complete construction and commissioning of a finished structure. Anchored by the mantra “Building Solutions Together,” Boyer believes that its success is due to the value it has placed on going beyond the expectations of both its employees and clients.

Kristen Brand, BSAC 99

Brand Tax Group

Tampa, FL

Brand Tax Group provides tax products and outsourced accounting to businesses and individuals. We utilize technology to support a delivery system that provides anytime/anywhere access for our team and clients. Brand Tax Group strives each day to provide an outstanding client experience. We value life-work balance and consistently strive to maintain it.

Matthew Brock, BABA 05

Builders Bargain

Fort Lauderdale, FL

Matthew Brock purchased Builders Bargain, an existing building supply business, in 2007. Entering the market at the start of the housing crash proved to be not an obstacle, but an opportunity. The new venture weathered the storm with steady growth by filling a void from failed competitors. Builders Bargain has grown sales revenue from \$250,000 in its infancy to \$3.6 million in 2016.

Carlos A. Penin, PE, BSCE 77

C.A.P. Government, Inc.

Coral Gables, FL

Carlos A. Penin, PE founded C.A.P. Government, Inc. (CAP) in 1989. Using tailored solutions, CAP provides clients with focused, needs-based Building Department solutions and outsources licensed employees. CAP has a staff of 140 serving 40 cities and four educational clients. Technology, continuing education and customer-centered services continue to fuel CAP's growth in outsourced Building Department services.

Benjamin Gordon, BSBA 04

Chris Larsen, BDES 04

Cabinets.com 15 16

Tampa, FL

Cabinets.com is an internet retailer specializing in semi-custom assembled cabinets Made In The USA. At Cabinets.com, our team strives to build trust over the internet, provide the best quality service and products, as well as care for our community and environment. Our goal is to make buying cabinets online easy and affordable, while offering the most options and styles to choose from on the Internet.

Matt Carlton, BSBC 02

Clint Thomas, BSBC 02

Carlton Construction, Inc.

Fleming Island, FL

Carlton Construction, Inc. (CCI) was founded in 2005 by Matt Carlton. The company was voted “Best Places to Work” two years in a row and is the 19th largest General Contractor in Jacksonville. CCI’s growth is the result of exceptional team members and the simple adherence to our mission statement: “Committed to Quality, Craftsmanship and Total Customer Satisfaction.”

Gabino Cuevas, BSCE 83, MBA 97

Christine Franklin, MBA 97

Alex Sanchez, BSEN 95

Amanuel Worku, BSEN 98

CEI

Miami Lakes, FL

CEI is a privately held company founded in 1999 in Miami. We provide turnkey engineering and construction solutions to local, state, and federal governments, and large private clients to support infrastructure improvements and environmental compliance. While working together over 10 years for a large multinational firm, the founders saw a niche market for smaller regional firms that could respond to the needs of local clients while harnessing the breadth of services of large firms. Our mission is to deliver only the BEST VALUE to our clients. From humble origins, CEI has developed into a mid-sized firm with revenues in excess of \$25 million.

Daren Ellington, BABA 03, JD 12

Chargers and Cases LLC

Apopka, FL

Chargers and Cases LLC provides custom printing services across multiple brands with an emphasis on customized, brand-name cell phone accessories. The company began in a one-bedroom apartment in Gainesville, FL while the founder, Daren Ellington, attended law school at the University of Florida’s Levin College of Law.

Marc O'Connor, BSISE 90

Curant

Smyrna, GA

Curant is one of the fastest-growing, large health care companies in the nation and a thought leader on developing and implementing chronic disease state patient focused protocols. Our robust patient experience improves patient outcomes while reducing overall healthcare costs associated with these problematic disease states. At Curant, we place the patient at the center of every conversation.

John DeAngelis, BSBC 91

David Diamond, BBC 85

DeAngelis Diamond

Naples, FL

DeAngelis Diamond is an innovative, award-winning, nationally recognized construction management firm specializing in commercial, multi-family and healthcare construction. We are committed to building relationships through honor, integrity and trust to achieve our clients' goals. Our motto is "The Honor to Build" as we believe it is an honor to be involved in this worthy profession for which we have a love and passion.

Aleef Adam, BA 90

DirecLogix 15 16

Parkland, FL

Aleef is Managing Partner and Founder of DirecLogix, a national provider of advanced Information Technology solutions. DirecLogix helps companies of all sizes address complex business requirements while maximizing their return on technology investments. Founded with the mission of assisting companies with their entire Information Technology lifecycle, DirecLogix has been successfully executing this vision since 2005, and adds value in areas of technology consulting, acquisition, planning and implementation.

Suzanne Lemen, MS 08

Dynamic Corporate Solutions, Inc.

Fleming Island, FL

Founded in 1993, Dynamic Corporate Solutions, Inc. (DCSI) provides industry-leading human resources consulting services and support to organizations. Clients depend on DCSI to help mitigate business risk and improve efficiency through HR processes, including operational auditing, performance management, leadership training, compensation reviews, onsite project management and much more.

Jon Antevy, BDES 93, MSBC 94

Ron Antevy, BSCE 91

e-Builder, Inc. 15 16

Plantation, FL

Founded in 1995, e-Builder is the leading provider of fully-integrated, owner-centric, cloud-based construction program management software, focused exclusively on meeting the needs of facility owners and construction professionals. e-Builder's proven solutions help hundreds of owner organizations increase productivity, accountability and profitability.

Brittany Culbreth, BSBC 06

Jesse Culbreth, BSR 05

Emerald C's Development, Inc.

Jacksonville Beach, FL

Emerald C's Development, Inc. is a full-service general contractor focusing on commercial interior buildout projects in Northeast Florida. Founded on the firm belief that the customer always comes first, Emerald C's has developed a reputation for honest, reliable customer service. This Gator-owned construction company is making its mark in the industry by raising the bar to its highest level.

Buddy Martin, BA 01

Jake Spanberger, BSBA 00

Entech

Fort Myers, FL

Entech, based in Fort Myers and Bradenton, provides comprehensive technical services and solutions that every business needs to be optimally successful. We specialize in IT managed services for businesses ranging from 20-100+ users. These services include security, business continuity, IT planning and infrastructure.

Manuel Rosendo, BSEE 88

Entic

Pembroke Pines, FL

Entic was founded in January 2011 in Miami with a vision to drive operational efficiency and continuous commissioning of commercial buildings through the collection and analysis of real-time facility data. Since then, Entic has grown to 38 full time employees with offices in Miami, Dallas and Boston. Entic continues to experience year-over-year triple digit growth.

Andrew Barrows, BSBA 06

George Pickhardt, BSA 69, MSA 71, MS 05

Environmental Pest Service 16

Sarasota, FL

Environmental Pest Service is a leader in sustainable solutions for termite, pest control and lawn care services in the Southeast. The company has four brands: Arrow Environmental Services in west and central Florida, Bug Out Service in north Florida, Skyline Pest Solutions in metro Atlanta and State Pest Control in central North Carolina. Environmental Pest Service continues to build on a family tradition established more than 100 years ago, guaranteeing customer satisfaction to the fullest extent.

Daniel Farrington, BA 94

Farrington Law 16

Bethesda, MD

Farrington Law is a dynamic, fast-growing Bethesda, Maryland-based boutique law firm with a national practice. In 2003 Daniel founded the firm, which advises employers of all sizes on federal, state and local laws governing the employer-employee relationship and represents some of the country's largest employers in employment-related litigation across the United States. The firm prides itself on hiring best-in-class talent in every role and providing outstanding legal representation and equally outstanding customer service to its clients.

Rob Nunziata, BSBA 94

FBC Mortgage, LLC

Orlando, FL

FBC Mortgage, LLC (FBC) is a National Mortgage Lender headquartered in Orlando, FL with branches and/or licenses in 45 states. We offer a wide array of competitive mortgage products with expertise in every area of residential mortgage lending. FBC has a 5-Star rating on www.RateYourLender.com and is ranked consistently as a "Best Place to Work."

Nick Banks, BSBA 90

Front Street Commercial Real Estate Group 15

Gainesville, FL

At Front Street our mission is simple – we strive to impact our community, clients and industry by doing commercial real estate differently. We are dedicated to giving back to our community through our INVESTED program. The INVESTED program allows us to volunteer our time and donate 10% of commission revenue to local, cause-related organizations.

Geoff Frazier, BSBA 89

Global Financial Private Capital, LLC 16

Sarasota, FL

Global Financial Private Capital is an independently owned, SEC Registered Investment Advisor (RIA) whose goal is to restore investor trust and confidence in the financial system through the creation of client relationships based on full fiduciary disclosure and transparency of action. As President and Co-Founder, Geoff is responsible for leading the company's strategy, financial planning operations and business units while working with the CEO to direct the vision of the company.

Julia MacGregor, MBA 12

Global Safety Management

Tampa, FL

Global Safety Management is a SaaS-based compliance company that is fundamentally changing the way companies handle chemical and product safety information. A three-time CCA winner, GSM provides solutions for SDS authoring, management and translation services.

John Creswell, BS 81

Shaun Kogut, Alumnus

Green Design Construction and Development

Stuart, FL

Green Design Construction and Development was founded in 2011 by two Gator alumni, John Creswell, PE and Shaun Kogut. Since then, the company has grown to 15 full time employees and has three offices in South Florida. Green Design Construction and Development offers engineering, architectural, construction management, drafting and rendering services and focuses on light commercial, storage and custom homes.

Matthew Kane, MBA 06

Greenshades Software 15

Jacksonville, FL

Greenshades Software provides electronic tax filing, HR, and benefits software to the mid-market in the United States. We are tightly aligned as Microsoft Gold Certified partners and notably help our clients distribute over four million W-2, 1099 and 1095-C forms annually.

Greg Nordone, BSBA 98

Greyson Technologies Inc. 16

Fort Lauderdale, FL

Greg founded Greyson Technologies in 2010 and serves as its President and Chief Executive Officer. Greyson Technologies is one of Florida's fastest-growing technology services companies, providing clients across Florida with Advanced Network, Data Center and Unified Communications Solutions that help build their businesses.

Geoffrey Gaberino, BSBR 84, MBA 88

Susan Gaberino, BSBA 86, MBA 88

Gulf Shores Vacation Rentals 15

Gulf Shores, AL

Founded by Geoff and Susan Gaberino, Gulf Shores Vacation Rentals provides guest accommodations for beach vacations. We specialize in managing large family reunion sized homes and also design, build and decorate custom investment homes for investors.

Eleana Najmy Hall, BSBA 92
Gregory Hall, BDES 83, MARCH 86

Hall Architects

Sarasota, FL

Hall Architects of Sarasota, Florida was founded in 2004 by Gregory Hall, AIA. We are an award-winning firm specializing in residential and commercial design and historic preservation. Our public and private sector projects have been recognized with awards in design, sustainability and historic preservation at the local, state and national levels.

Ricky Caplin, BSAC 05, MACC 05

The HCl Group 15 16

Jacksonville, FL

As a global leader in healthcare IT consulting, the HCl Group reduces the cost of healthcare by offering cost-effective IT solutions for healthcare companies. HCl's services include enterprise IT system implementation and training, specialty service lines in optimization, clinical adoption, integration and testing, and activation and advisory services.

Brian Giddens, BSBC 04

Tom Harl, BSBC 98

High Mark Construction, LLC

Altamonte Springs, FL

Celebrating our 10th anniversary this year, we are Unlimited General Contractors serving Florida and Georgia. High Mark Construction specializes in commercial construction, tenant buildouts and commercial building remodels focused in the retail, office, automotive and multifamily arenas. Our goal is always to make the best use of our clients' space, curb ongoing costs, and exceed expectations.

Robert Adams, BSBA 61

Highland Homes 15 16

Lakeland, FL

Founded in 1996 by father and son, Robert J. and Joel Adams, Highland Homes was established with a foundation of quality, excellence and delivering the most satisfying home buying experience on earth. Highland Homes has built more than 6,000 homes in Florida, and has the knowledge and experience to build quality new homes with customized features and affordable payments. Dedication, strong leadership and a commitment to our customers has made Highland Homes the largest privately-owned home builder in Central Florida.

Pamela Hyatt, BSSM 90

Russell Hyatt, BSSM 90

Hyatt Survey Services, Inc.

Bradenton, FL

Hyatt Survey Services, Inc. is a woman owned, full-service surveying and mapping firm providing geospatial services throughout Florida and Georgia. We provide professional surveying services to federal, state and local entities as well as the private sector. Founded in 2002, and led by Gator alumni Russell and Pam Hyatt, Hyatt Survey's sales have surpassed \$3 million annually for the last three years.

Jay Conroy, BABA 00, BSEN 00

Hydro-Dyne Engineering, Inc. 16

Clearwater, FL

Jay is President and Founder of Hydro-Dyne Engineering, one of the world's leading manufacturers of screening and grit removal equipment. Hydro-Dyne's solutions protect critical water and wastewater processes and environments through custom-engineered equipment that provide exceptional quality, performance and value.

John Miller Jr., BDES 87, MBC 89

ImpactWindows.com

Key Largo, FL

ImpactWindows.com is a full service distributor of windows, doors and closely related products and services. The company was founded to meet a need in the Florida construction industry after Jack, a Florida Certified General Contractor since 1988, realized early in his career the need to protect the building envelope with a quality window and door installation. Our goal is to provide high quality, cost effective services for our valued customers.

Darin Cook, BS 87

Infinite Electric, LLC

Gainesville, FL

Infinite Electric was founded in Gainesville in 2010 to manage electricity operations for Infinite Energy. The company serves Texas, where customers are able to choose their own energy suppliers. Texas is also Infinite Energy's fastest-growing market. Infinite Electric proudly serves residential, commercial, and industrial customers.

Fred Cochran, MBA 03

Insula Companies

Sarasota, FL

Since 2009, Insula Companies have acquired more than 5,000 units valued in excess of \$450 million. With regional offices serving multiple major Florida markets, Insula Companies have developed an unparalleled understanding of the communities we acquire and their future promise for enhancement and return. We pursue only the communities we consider to have the best potential value for our investors.

Louie Wise, III, BSBC 94

InTec 15

Ocala, FL

InTec is a full service, multi-discipline company that provides comprehensive and technology-driven facility solutions. Through a blend of building, mechanical, electrical and facility automation, we optimize facility performance and improve our customers' bottom line. InTec serves healthcare, education, government, commercial and industrial clients throughout the United States.

Drew Sheahan, BSA 03

InTouch GPS 15 16

Lakeland, FL

Despite many failed attempts, Drew began a company called Virtual Fleet Supervisor in 2009, which would eventually change its name to InTouch GPS in late 2014. InTouch GPS is a commercial GPS Fleet Tracking provider serving organizations of all sizes and industries. The success of InTouch GPS has been a culmination of continuous hard work, wonderful timing and offering a solution that was experiencing tremendous market growth.

John Sofarelli, BBC 81

J. Raymond Construction Corp. 16

Longwood, FL

John is the Founder and CEO of J. Raymond Construction Corporation. J. Raymond provides commercial construction services in the Southeast United States for the retail, grocery, office, mixed use, manufacturing, warehouse/distribution, restaurant, hospitality and healthcare markets. J. Raymond prides itself on operating the "R.I.G.H.T." way. This involves following the core values of Respect, Integrity, Golden Rule, Humility and Trust.

Alfred Jackson, BSESS 01

Jackson Orthodontics

Charlotte, NC

Jackson Orthodontics is an orthodontic practice that was established in 2011. Our mission is to be heavily focused on delivering great patient and community service. Our belief is that a strong commitment to our patients and our community is essential. We have grown to have two locations in the greater Charlotte area while holding on to our core values.

Shaun Jackrel, BSA 10

Jaguar Power Sports 16

Jacksonville, FL

Family-owned and operated, Jaguar Power Sports provides the latest and best in power sports products to make outdoor living more enjoyable. Founded in 2008, it has since grown to be one of the leading power sports companies in the South. Jaguar Power Sports' dedicated employees and loyal customers are the foundation of the company and allow it to continue to grow and exceed annual goals.

Charles Jimerson, JD 05

Jimerson & Cobb, P.A. 15

Jacksonville, FL

Founded in 2009, Jimerson & Cobb is a Florida-based law firm that specializes in business and commercial litigation, construction law, banking law, creditors' rights and commercial collections. The firm has received multiple local and statewide business awards and in 2016 was named to the Law Firm 500 list of fastest-growing law firms in America.

Rick Amundson, BBC 84

Julie Holmes, BA 76

Paul Holmes, BSBA 76

JK2 Construction and Scenic 16

Apopka, FL

JK2 Construction & Scenic was founded in 1987 with the unique idea to combine two divisions of construction. The Construction Division is a classic general contracting, design-build and construction management company, and the Scenic Division specializes in architectural millwork, custom props and scenic/theme painting.

Michael Neal, BBC 79

KAST Construction

West Palm Beach, FL

KAST Construction is an ENR Top 400 Contractor based in West Palm Beach with a regional HQ in Tampa. KAST operates across multiple market sectors in Florida, Georgia and the Carolinas. KAST is consistently ranked as one of the best places to work and obtains over 70 percent of its business from repeat customers.

Michael Kaufman, BBC 81

Kaufman Lynn Construction 15

Boca Raton, FL

From humble beginnings in 1989, Kaufman Lynn Construction has grown to be the 35th largest general contractor in the Southeast and the 345th largest contractor in the United States, as ranked by ENR. Servicing a wide range of market sectors, Kaufman Lynn is one of Florida's fastest growing companies and is a Florida Trend "Best Companies to Work for."

Christopher Kennelly, BSTEL 03

Kennetic Productions, Inc.

Jacksonville, FL

Founded in 2003, Kennetic Productions is a group of corporate filmmakers. We are responsible for telling the stories and reaching the audiences of some of the most prestigious organizations in Jacksonville, FL. Kennetic Productions is honored to be counted among the Gator100.

Randy Stout, BSA 79, MAG 80

Knight Pest Control, Inc. 16

Port Richey, FL

Knight Pest Control, Inc., was established in 2007 by its co-founder Randy, a man quite familiar with entrepreneurship in the agricultural sector. Prior to his current venture, Randy was Founder of Florahome Pest Control and Florida Residex. Knight Pest Control provides pest control, termite control and lawn care for homes and businesses in the Tampa Bay area.

Michael Walser, BA 92

Kris Darby Flooring & Interiors Inc. 16

Suwanee, GA

Kris Darby Flooring & Interiors, Inc. is a professional residential flooring installation company. We service a broad range of customers in Georgia, Florida and Alabama, including the second-largest home improvement retailer in the country.

Mary Gardner, DVM 08

Dani McVety, BSA 04, DVM 09

Lap of Love Veterinary Hospice 15 16

Lutz, FL

Lap of Love Veterinary Hospice was founded by Dr. Dani McVety in 2009 and later expanded into a franchise with fellow Gator, Dr. Mary Gardner, in 2011. Lap of Love is a nationwide practice that partners with almost 100 doctors around the country to provide in-home, end of life care for pets and support for the people that love them.

Mike Cottmeyer, BSCEN 93

LeadingAgile, LLC 16

Duluth, GA

In 2010, Mike launched LeadingAgile, a company dedicated to helping larger, more complex organizations achieve better business outcomes through the systematic application of agile delivery methods across the entire enterprise. Based in Atlanta, the company is focused on the transition patterns and intermediate states necessary to safely and pragmatically lead any company through a structured and planned transformation event.

Ian R. Leavengood, *BSAC 95, MACC 95, JD 00*

LeavenLaw

Saint Petersburg, FL

LeavenLaw is an AV® Preeminent™ rated law firm that is recognized as a top-rated firm in the State of Florida by one of the oldest and prestigious attorney rating services, Martindale-Hubbell®. Tracing its ancestral roots back to two other Gator lawyers, the late Honorable C. Richard Leavengood and the late Richard T. Leavengood, LeavenLaw and its founder and CEO, Ian Richard Leavengood, are experienced trial litigators in both State and Federal Court. LeavenLaw and its attorneys are dedicated to helping its clients in a diversity of contexts, including bankruptcy law, consumer law & creditor harassment, class actions, credit reporting, mortgage foreclosure and collection defense, as well as in workers compensation, personal injury, and criminal law matters. Our mission is to provide unparalleled client service to Florida's consumers by thoroughly understanding its clients' needs, and providing compassionate, personalized, accurate and affordable representation.

Jon Anderson, *MA 97*

Kim Anderson, *BSJ 94, MAMC 97*

Mad Dog Mail

Fernandina Beach, FL

Mad Dog Mail, founded in 2005, is a political consulting firm that specializes in direct mail for Democratic candidates and progressive causes. Mad Dog has offices in Fernandina Beach, FL and Denver, CO. The firm helped regain Democratic control of the Colorado House, the Nevada House and Senate and in 2015 helped elect Louisiana Governor John Bel Edwards.

Donny Barstow, *MBA 05*

MCCi

Tallahassee, FL

MCCi empowers its clients to reach new levels of efficiency and innovation by leveraging its enterprise content and business process management technology and expertise. On a national basis, MCCi has helped over 800 clients go paperless, improve business processes, and manage their documents and information.

Gavin McKenzie, BA 03

McKenzie: Design Build Craft 16

Miami, FL

Gavin McKenzie, a native South Floridian, founded McKenzie Construction in 2005 with the aim of building a boutique construction firm that would offer design-focused attention to detail with an emphasis on sustainable construction practices. Gavin established McKenzie Craft in 2013 and added a design and architecture department in 2015.

Bryan Stapp, BSBA 84

Medical Care Alert

Northville, MI

Medical Care Alert's "Help At The Push Of A Button" monitoring service provides independence and peace of mind for thousands of seniors and their families in all 50 states. The company has an A+ rating with the BBB and Angie's List, was named 2016 Monitoring Center Of The Year and has won numerous customer service awards.

Earl "Chip" Trefry, Jr., BSBA 72

Nicklaus Trefry, BABA 01

Member Benefits 16

Jacksonville, FL

Member Benefits is a full-service insurance and financial services organization specializing in Third Party Administration of professional affinity groups, associations and franchise member benefit programs. They support clients by providing customized insurance products and employee benefit plans to their individual members and small employers.

Harley Miller, BBC 69

Thomas Miller, BBC 65

Brian Sudduth, BSBC 00

Miller Construction Company 16

Fort Lauderdale, FL

Tom and Harley founded Miller Construction Company in 1973. Since then, they have developed several highly successful niche markets for on-time, on-budget delivery of design/build and construction-management-at-risk projects. Miller Construction Company has completed more than 400 commercial projects including office buildings, retail, hospitality, healthcare, higher education, manufacturing and industrial sectors.

Scott Moss, BSBC 96

Moss 16

Fort Lauderdale, FL

Moss is a privately held construction firm with regional offices from Florida to Hawaii. Our innovative solutions have resulted in award-winning projects across the United States. We put our experience and entrepreneurial spirit to work across all areas of construction management, general contracting, design-build and public-private partnerships.

Frank Kendrick, BBC 89

NuJak Companies, Inc.

Lakeland, FL

NuJak Companies, Inc., established in April 1992, is one of the leading full-service construction companies in the state of Florida. NuJak is headquartered in Lakeland, FL with additional offices in Tampa, Gainesville, Fort Myers and Hallandale Beach, FL. The company specializes in providing pre-construction, construction management and design-build services.

Thomas Galluzzo, MS 06, PhD 06

Daniel Kent, MS 06, PhD 07

OpenJAUS

Lake Mary, FL

OpenJAUS is the leader in providing software solutions to the Robotic and Autonomous Systems market based on the Joint Architecture for Unmanned Systems. OpenJAUS provides expertise in deploying robotic solutions for our military. OpenJAUS also provides creative and robust software solutions in the areas of sensing, perception and automation.

William Randle, Jr., *Alumnus*

**Orange and Blue
Construction, Inc.** 15 16

Boca Raton, FL

Orange and Blue Construction was founded in May 2000 and is primarily engaged in the construction of apartment buildings out of poured-in-place concrete. Using a process that incorporates steel forms to support ready mix concrete that rapidly cures, this tunnel form process allows for a structurally-stable shell to be built with a consistent construction schedule. The resulting structure offers speed of construction, fire resistance and hurricane resistance. Orange and Blue is built upon a reputation of quality, integrity and employee safety. The company does work throughout Florida.

Dave Long, BHS 00, MS 01

Orangetheory Fitness 16

Fort Lauderdale, FL

Orangetheory Fitness is an innovative fitness franchise. Long, the company's Founder, grew his pilot location in Fort Lauderdale before franchising. Orangetheory's claim to fame is its fitness method based around EPOC, or Excess Post-Exercise Oxygen Consumption. Participants are encouraged to push their limits and stay in the "orange zone" to continue burning calories long after their workout is over. When Long built his business his goal was to keep his stores small, convenient and inviting to encourage a friendly, team-oriented environment unlike the major fitness gyms.

Douglas Horn, BS 88

Alyssa Lerner, BS 85

PALMER KENT ASSOCIATES, INC. 16

Boca Raton, FL

Palmer Kent Associates is a premier attorney recruiting, legal talent management and law firm marketing firm. Founded in 1996, we built our firm on our experience, knowledge and passion to support corporate legal departments and law firms, build outstanding teams and help lawyers and legal professionals follow their career ambitions.

Ryan Schmitt, BA 89

Petticoat-Schmitt Civil Contractors, Inc. 16

Jacksonville, FL

Petticoat-Schmitt is a civil contracting firm. Ryan Schmitt, the company's Founder and President, is an expert in the civil contracting industry with over 25 years of experience. The company staffs LEED-Accredited professional management and performs work throughout the Southeast with an emphasis in northeast Florida. Petticoat-Schmitt works on roadway projects, site development and water and wastewater systems, including treatment plants in the public and private sectors.

Craig Meddin, BA 01

The Postal Solutions Companies 16

Orlando, FL

Craig founded Postal Solutions in 2000 as a junior at the University of Florida. The company provides nationwide daily mail delivery management for on and off campus student housing (70K+ mail recipients per day), the proprietary online package logging software PackageLog® and secure access package storage rooms and electronic package locker systems.

Erik Gunderson, BSBC 94

Primus Builders, Inc.

Woodstock, GA

Primus Builders, Inc. is a design-build firm headquartered in Woodstock, GA that has steadily grown into a team of more than 100 employees with annual sales over \$200 million. The company has been recognized by the *Atlanta Business Chronicle*, *Engineering News Record* and the Design-Build Institute of America for exceptional design-build services.

Chad Buckmaster, BSA 02

Processing Point, Inc. 15 16

Carlsbad, CA

Chad is CEO of Processing Point, a technology company that delivers cloud connected solutions to small and mid-sized businesses. Since 2005, we have delivered affordable systems to tens of thousands of businesses in the United States and abroad and radically transformed traditional business machine and service marketing and delivery.

Matthew Jaeh, BS 05

Jarrold Morgan, Alumnus

ProctorU 15 16

Livermore, CA

ProctorU provides distance proctoring for institutions that offer exams online and allows students to test from anywhere in the world. The live, person-to-person, real-time monitoring service is available at more than 900 colleges, universities and certification organizations including the University of Florida and Kent State University.

Michael Mosseri, *BSCEN 01*

Profit.ly

Miami, FL

Michael Mosseri is the co-founder and CTO of Profit.ly, a social website for traders. Over 110,000 users have posted 1,262,789 trades representing \$125 million in profits. Profit.ly serves to create a public track record for both the industry and students. Traders can learn from proven teachers, share ideas, and interact through the site.

Leandro Neves, Sr., *PhD 13*

Marcio Resende, Jr., *PhD 14*

RAPiD Genomics

Gainesville, FL

RAPiD Genomics develops and delivers innovative genomic applications to agribusinesses. The agricultural, forestry and livestock industries have been increasingly adopting genomic technologies to develop genetically improved germplasm for bioenergy, food and fiber production. RAPiD Genomics enables the application of these technologies by delivering DNA characterization and data analysis solutions.

Russ Cammack, *BSBC 96*

Mark Zaremskas, *BSBC 96*

RB Marks Construction, Inc. 16

Winter Springs, FL

In 2004, two outstanding construction professionals came together with a common goal: to provide the highest level of service and customer satisfaction while maintaining integrity and honesty with their customers and vendors. With this in mind, Mark and Russ founded RB Marks Construction, a Florida-based commercial construction company.

Marc Robertz-Schwartz, *BSTEL 89*

Red Apples Media 16

Leesburg, FL

Red Apples Media is Central Florida's most honored video production and marketing company. For more than eight years, Red Apples Media has been providing the highest quality video production content and marketing strategies for a wide variety of clients. Red Apples Media is driven by its "core values," proudly displayed on its website.

Karen McKenzie, BFAGR 06

Scarlett Rosier, BSADV 05, MADV 06

Rhyme & Reason Design 16

Atlanta, GA

Rhyme & Reason Design helps build brand champions by creating designs and strategic solutions for clients that successfully reflect their unique company culture. Through dedication to the core values of the business and the belief that the entire design process should be fun, Scarlett and Karen are able to foster collaborative partnerships with their clients that ultimately lead to the creation of beautiful designs and smart ideas.

Reggie Chandra, ME 03

Rhythm Engineering, LLC 16

Lenexa, KS

Reggie is Founder and CEO of seven companies, including Rhythm Engineering LLC, empowering traffic engineers to save lives, save time and save the environment through cost-effective, innovative traffic solutions. Its flagship product, In|Sync™, is a real-time adaptive traffic control system that enables traffic signals to immediately adapt to traffic demand, reducing accidents up to 30 percent, cutting travel times up to 50 percent and reducing fuel consumption and emissions 20-30 percent.

Chris LaFace, BSBA 05

Ripa & Associates 16

Tampa, FL

Chris joined Ripa & Associates in 2005 and is President of the company. Ripa & Associates is a leader in civil and utility construction services in Central Florida. Since its founding in 1998, the company has been consistently ranked in the Top 100 Private Companies in the Tampa Bay area, as well as the State of Florida.

Cameron MacMillan, BSAC 07, MS 09

RotoGrinders.com

Nashville, TN

RotoGrinders.com is the leading community and content provider for the Daily Fantasy Sports industry. RotoGrinders provides passionate fantasy sports fans with strategy, research and community content such as SiriusXM radio shows, advanced research tools, online TV shows, written articles from industry celebrities and much more.

Amber Yoo, BABA 04, MBA 10

SKY Facial Plastic Surgery, Inc.

San Diego, CA

Founded in 2010, SKY Facial Plastic Surgery is a San Diego-based company that draws patients nationally and internationally for customized surgical procedures of the face and neck. Best known for results that look natural, SKY Facial Plastic Surgery has received several awards including the locally coveted “Best Cosmetic Surgeon in San Diego” award from *Ranch & Coast Magazine*.

Sean Shapiro, BABA 10

SMS Capital Group LLC

Jacksonville Beach, FL

SMS Capital Group is a residential real estate investment firm specializing in the rehabilitation and construction of residential homes in Northeast Florida. Since 2011 our company has acquired and sold over 200 properties that were acquired, improved upon and sold in the marketplace. Our success stems from the procurement of homes that fit a strict purchasing and exit criteria.

Kim Wilson, BSTEL 02

Social News Desk 16

Atlanta, GA

Kim is the Founder of Social News Desk, a technology startup dedicated to providing social media software for broadcasters and publishers. More than 1500 newsrooms on five continents use the platform to manage and monetize social media. Graham Holdings Co (NYSE: GHC) acquired Social News Desk in 2014. Kim continues to lead Social News Desk as President.

Skye Perry, BSBA 00

SSP Innovations 15 16

Centennial, CO

SSP Innovations provides expertise for core product implementation, gap analysis, product customization and system integration for electric, gas, water and telecommunication verticals. Skye is the President of SSP Innovations and has provided technical architecture, development and management solutions for GIS-centered implementations since 2000.

Chris Lahey, BS 04
Chris Olberding, BA 04

Station Four, Inc. 16

Jacksonville, FL

Chris Lahey and Chris Olberding are the Co-Founders at the digital agency Station Four, recently named the sixth-fastest growing company in Northeast Florida by the *Jacksonville Business Journal*. Station Four creates competitive advantages for its clients by utilizing the latest technologies in the generation and execution of marketing strategies.

Steve Wasula, BA 94

Stony Point

Winter Park, FL

Founded in February 2011, Stony Point, a Salesforce consulting partner and Salesforce ISV partner, has rapidly become a leader in promoting Salesforce adoption. Stony Point offers productivity applications, consulting, training and recruiting services throughout the world with a focus on helping clients recognize a high rate of return on their investment in Salesforce.

Ethan Fieldman, BSBA 03

Study Edge 15 16

Gainesville, FL

Study Edge and its affiliate companies provide services to help more than 250,000 students in middle school through college be successful on their own terms. These services include education technology that utilizes social media, mobile devices, online communities, personalized learning and some of the most engaging instructors in the world.

Bob Cooper, BSEE 85, MS 87

Swampfox Technologies 15

Columbia, SC

Swampfox Technologies specializes in call center automation and is the software automating company for many of the largest cable, energy and health care companies in the United States. The company was founded in 2009 with no external investment and has been recognized by memberships to the Gator100 and Fortune 5000 in prior years.

Greg Nacron, BA 06
Tyler Tejada, Alumnus
Jason Walkow, BS 06

Tallience

Boca Raton, FL

Tallience specializes in staffing tech jobs at major companies, including Deloitte, Monster.com and Booz Allen Hamilton. Since its founding in 2010, Tallience has grown from three people to nearly 30 employees across the country. In just five years, their revenue has grown to over \$4.5 million and helped employ thousands of people in the tech space.

Darin Cook, BS 87

Veteran Energy, LLC

Gainesville, FL

Veteran Energy is an electricity company with a mission. It provides electricity for homes and businesses throughout Texas and gives back a portion of customers' bills to the veteran support organization of their choice. Since the company began in 2010, Veteran Energy has contributed countless volunteer hours and nearly \$250,000.

Scott Sims, BSBA 97

Victory Tailgate 15 16

Orlando, FL

Victory Tailgate, with its industry changing direct to consumer and on-demand models, is one of the leading manufacturers and retailers of licensed goods in the USA. Victory Tailgate is proud to be partners with over 600 colleges, all major professional sports leagues and numerous iconic brands.

Philip Visali, Alumnus

WE Insure 16

Jacksonville, FL

WE Insure provides a faster and easier way for customers to shop for insurance. The company is a leading Insurance Franchise system that operates over 80 units throughout Florida and Georgia with written premiums exceeding \$125 million annually.

David Wantman, BSCE 90



West Palm Beach, FL

David is president of WGI, the firm founded by his family in 1972. He easily stepped into the role, having a lifetime of understanding the intricacies of running a multi-discipline consulting firm built on a strong set of values that call for spearheading the balance between exceeding the expectations of clients while cultivating the talents of WGI's professionals. Taking the helm of WGI in 2005, David's focus is on organic growth and strategic acquisitions. He is passionate about the firm's culture and opportunities as he leads WGI's 350 associates into the future. In 2016, WGI was ranked #253 on the ENR's list of the Top 500 Design Firms in the world based on annual revenues.

Congratulations

100

GATOR

100

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Entrepreneurship at UF

Entrepreneurship and the entrepreneurial mindset play important roles in disciplines and programs across the UF campus. With high impact programs such as the Entrepreneurship Faculty Fellows, Engineering Innovation Institute, UF Big Idea Competition, Gator Hatchery, Innovation Academy, and Entrepreneurship and Law initiative, entrepreneurship is being approached from a wide range of perspectives. It is being applied in diverse contexts including new start-ups, technology ventures, social entrepreneurship, family businesses, corporate entrepreneurship, and entrepreneurship in the arts and within professions.

The UF Alumni Association

The UF Alumni Association (UFAA) is committed to strengthening the Gator Nation®. With over 415,000 living alumni residing in every state and more than 150 countries The Gator Nation ® truly is everywhere.

The UFAA is responsible for a network of nearly 90 Gator Clubs® in cities throughout the country. These clubs are composed of alumni and friends who are committed to shaping a greater tomorrow, in both career and community. With more than 55,000 members, we are an unstoppable force for the Gator Good.

The Entrepreneurship & Innovation Center

The Entrepreneurship & Innovation Center was created to teach, coach and inspire students to be entrepreneurial in their lives. The center provides students the tools and experiences necessary to creatively pursue new opportunities and innovations in the start-up, social, and corporate venture arenas. Through courses, degree programs and complementary activities such as speakers and workshops, the center currently serves more than 2,000 students per year.





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